

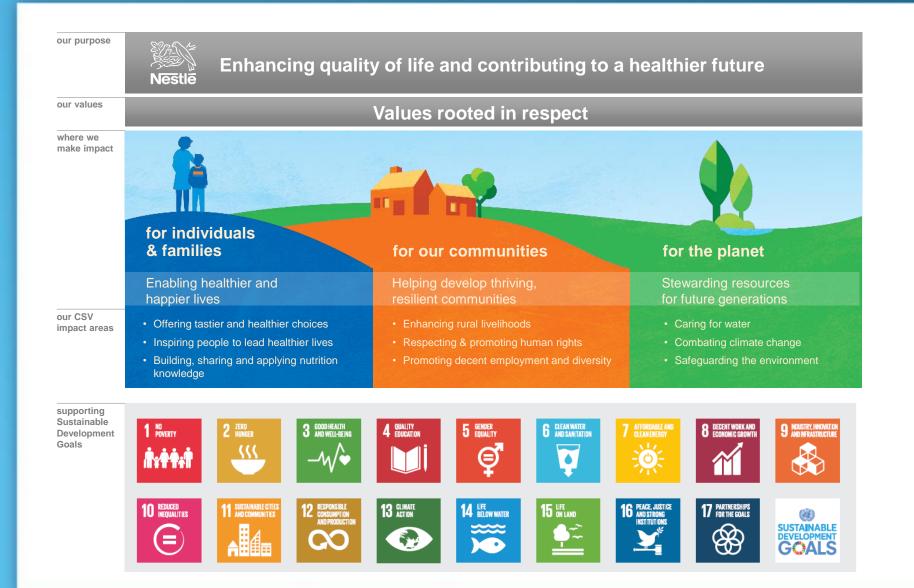


Creating Shared Value: Doing Good by Doing Well

Rashid Qureshi Chairman & CEO Nestlé Greater China Region September 21, 2017

Driven by Purpose, Guided by Values







"For a company to be successful over the long term and create value for shareholders, it must also create value for society."

"Creating Shared Value is built up on a set of principles and values... based on respect."

"...beyond sustainability, to create value for shareholders & society – integrally linked to our core business."

"...meet the needs of the present without compromising future generations."

"Comply with the highest standards."

Creating Shared Value Nutrition, Water, Rural Development

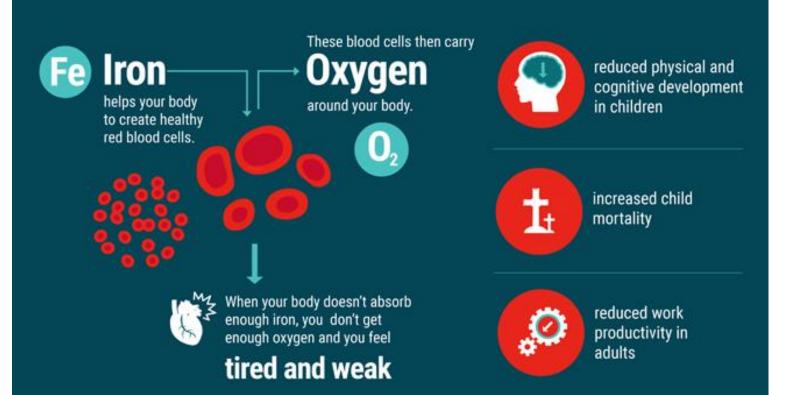
Sustainability Protect the future

Compliance Laws, business principles, codes of conduct

Tackling Micronutrient Deficiency



THE CONSEQUENCES OF IRON DEFICIENCY ANAEMIA



Maggi: Affordable Nutrition





Water Stewardship







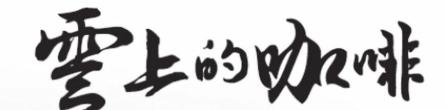


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COFFEE IN THE CLOUDS

Tangible Benefits in 2016



di 🚽	Nutrition, health and wellness	207 billion servings of micronutrient- fortified foods and beverages
٢	Water	25% reduced water withdrawal per ton of product
\$	Rural development	363,000 farmers trained through capacity-building programs
	Environmental sustainability	39% reduced emissions per ton of product
	Our people,	15,666 women trained in business

human rights and compliance

15,666 women trained in business and entrepreneurial skills





Enhancing Quality of Life and Contributing to a Healthier Future