



Shared Value: Creating Competitive Advantage

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Our Mission:

To build for a better **quality of life and living environment** in a **safe and sustainable** manner.

Full range of integrated capabilities:

- **Building & Construction**
 - Building
 - Transport & Infrastructure
 - Foundations
 - Electrical & Mechanical
 - Façades / Curtain walls
- **Engineering Design**
- **Construction Services**
 - Plant & Equipment
 - Steel Fabrication
 - Concrete Technology

Gammon Green Concretes

Corporate assets and expertise – Specialist in-house expertise and R&D plus concrete batching plant. In-house environment team able to do detailed greenhouse gas lifecycle assessment (PAS 2050) to verify performance

Environmental need – Environmental impacts from cement manufacture. Reduced embodied carbon of concrete through mix design, cement reduction and plant / process improvements

Competitive advantage – Ability to offer first Construction Industry Council carbon labelled ready mixed concretes in Hong Kong. High performance concretes needing less volume for same strength and durability (increased saleable / lettable floor area)

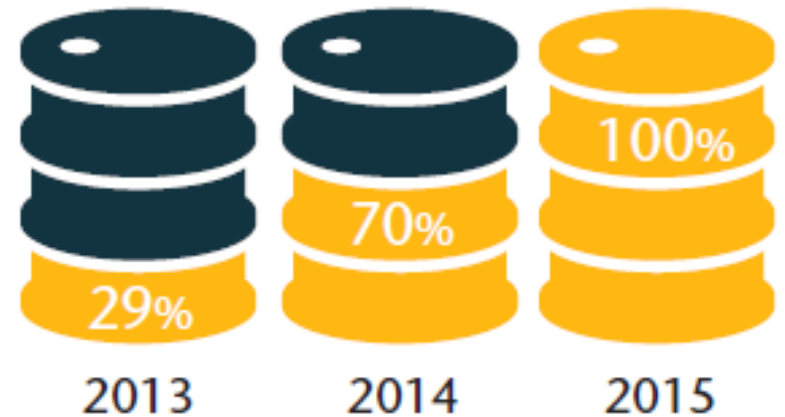


B5 diesel from waste cooking oil

Corporate assets and expertise – In house plant department able to trial / monitor effects and test any impact on plant. Procurement team working relationship with supply chain.

Environmental need – Challenge of waste cooking oil / grease trap waste disposal, reduce risk of entering food supply chain, capacity and environmental impacts of alternative disposal. Gammon's high carbon footprint due to fuel use.

Competitive advantage – Demonstrating responsible corporate citizenship – supporting waste reductions, and reduced carbon footprint. Ready for Government mandate. 1st mover advantage – in plant and on road.



Use in Gammon's own plant and equipment (non JV projects)



1st B5 'on the road'

Contractor Cooperative Training Scheme

Corporate assets and expertise –

Competent trade specific trainers, and training facilities supporting the Construction Industry Council's CCTS programme

Social need – Historically poor perception of construction and limited formal career progression opportunities. Often workers from lower income groups. Opportunity to increase skills and salary.

Competitive advantage – Multi-skilling Gammon and subcontractors' labour leading to a more productive and flexible workforce. Good retention rate in industry. Subsidised by Construction Industry Council.



The 5% Club

Balfour Beatty

Industry led organisation aiming to create momentum behind the recruitment of apprentices and graduates into the workforce.

Member companies commit to supporting the achievement of 5% of a company's overall UK headcount being on a formalised apprentice, sponsored student and/or graduate programme



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Investing in a generation

The 5% Club is focused on creating momentum behind the recruitment of apprentices and graduates into the workforce.

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